

Brent M. Card

Associate Broker

MBP Capital, Inc.

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Education:

- B.A. History – Point Loma Nazarene University - 2000
- Held A California Real Estate License, #01312056 2001-2003
- Holds Current Montana Brokers License, #13354

Work Experience:

MBP Capital

2009-Present

Associate Broker

- Responsible for Analyzing deals
- See accepted contracts through to closing
- Responsible for identifying new acquisition opportunities - Multi-family
- Conduct Cash-flow analysis and investment viability studies
- Lead Broker in Acquisition contract
- Manage loan process
- Responsible for insuring acceptable title and inspection reports
- Acquiring new investors and lead investor meetings.
- Manage team of engineers, attorneys, bankers, architects, accountants, insurance agents, and investors
- Co-manage construction and renovation account, timeline, and sub-contractors
- Manage and Oversee all due diligence and feasibility studies
- Manage and Oversee Land Planning
- Manage realtor team for marketing and sales

Gateway Properties, Inc., Kalispell, MT

2003-Present

VP of Operations

- Responsible for identifying new acquisition opportunities Land Development and Multi-family.
- Conduct Cash-flow analysis and investment viability studies.
- Lead Broker in Acquisition contract.
- Manage loan process including appraisals.
- Responsible for insuring acceptable title and inspection reports.
- Acquiring new investors and lead investor meetings.
- Create Ownership Entity & Manage master account.
- Construct and Manage team of engineers (soil, water, traffic, and civil), attorneys, land planners, bankers, architects, accountants, insurance agents, and investors.
- Meet with Architects and oversee architectural design including interior/exterior finishes and colors.
- Co-manage construction account, timeline, and sub-contractors.
- Manage and Oversee All engineering aspects of development.
- Manage and Oversee Land Planning.
- Manage All aspects of entitlement process including liaison with local planning department.
- Represent Owner Entity at City planning and council meetings.
- Manage realtor team for marketing and sales.

Everest Alliance, San Diego, CA

2000-2003

Acquisitions Manager

- Responsible for identifying new acquisition opportunities in CA, NV, MO, KS, AL, and OK for multi-family investment.

- Conduct Cash-flow analysis and investment viability studies.
- Oversee and liaison with local real estate brokers.
- Manage loan process including appraisals.
- Responsible for insuring acceptable title and inspection reports.
- Investor relations and Co-manage LLC accounts.
- Audit multi-family rent rolls.

Property Acquisitions & Senior Project Management:

- Developments
 - 11/2003 - Hidden Hills (17 Lot Subd.) Whitefish, MT - \$3,200,000
 - 11/2004 - Riverwalk of Whitefish Condomiums (72 Condos) Whitefish, MT- \$9,000,000
 - 3/2005 - Green Valley Ranch (40 Acres) – Whitefish, MT - \$3,000,000
 - 3/2007 - Glacier Valley Villages (80 Acres) – Kalispell, MT - \$4,400,000
 - 3/2007 - Rivermark (150 Acres) – Kalispell, MT – 6,230,000

Multi-Family Acquisitions:

- Multi-Family Commercial Properties:
 - 12/2001 – Grandboro Arms (125 Units) – Grandview, MO - \$3,750,000
 - 01/2002 – Persimmon (60 Units) – Oklahoma City, OK - \$2,625,000
 - 02/2002 – Hidden Village (100 Units) – Oklahoma City, OK – \$2,850,000
 - 02/2002 – Colony Woods (97 Units) – Kansas City, KS - \$2,000,000
 - 02/2002 – Grand Park (48 Units) – Kansas City, MO - \$1,067,000
 - 04/2003 – Mountain View (18 Units) – Columbia Falls, MT - \$735,000
 - 05/2003 – Apple Park (16 Units) – Kalispell, MT - \$650,000
- Multi-Family Properties
 - 06/2001 – La Mesa Villa Condos (8 Units) Condo Converision – La Mesa, CA - \$975,000

Property Dispositions:

- Commercial Properties
 - 08/2001 – Mississippi Street (7 Units) – San Diego, CA - \$600,000
 - 11/2001 – Renette (17 Units) – El Cajon, CA - \$1,048,000
 - 04/2003 – Mollison Manor (44 Units) – El Cajon, CA - \$4,928,000
- Residential Properties
 - 01/2002 – La Mesa Villa Condos (8 Units) – La Mesa, CA - \$170,000 - 180,000/Unit
 - 02/2003 – Viewside Lane (House) – El Cajon, CA - \$310,000
 - 04/2003 – Culbertson Street (House) – La Mesa, CA - \$315,000

* A reference list is available if requested.